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AAIL ANNUAL LECTURE SERIES: THE CISG AND INTERNATIONAL TRADE LAW

1 & 2 APRIL 2025

19:00 - 21:00 (GMT+8)

Venue: The Former French Mission Building,
1 Battery Path, Central, Hong Kong



The AAIL Annual Lecture Series on the CISG and International Trade Law aims to cultivate a richer understanding of critical issues on international trade law. Prominent jurists, practitioners and scholars are invited to present the lectures and delve into the legal intricacies of cross-border trades. The Lecture Series is a response to the evolving and increasingly challenging landscape of global commerce.

It will be moderated by Mr Terence Wong (Partner of LOEB & LOEB LLP), a seasoned dispute resolution lawyer whose practice focuses on international commercial arbitration and other dispute resolution mechanisms.

REGISTRATION FEES FOR 2 DAYS

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Regular	HK\$ 200
AAIL Member	HK\$ 100
Professor / Student	Free

• JOIN ONLINE

US\$ 15

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About Asian Academy of International Law (AAIL)

AAIL is an independent and non-profit making body, set up in Hong Kong to further the studies, research and development of international law in Asia and beyond. Specialising in providing training programme relating to international law and platforms for discussion about topical themes of international law. Visit www.aail.org for more information.

1 APRIL



Susan-Gale WINTERMUTH

Distinguished Visiting Professor of Law
China-EU School of Law,
China University of Political Science and Law

Professor Susan-Gale Wintermuth received her Juris Doctorate degree from the University of Arizona, USA, in 1976, after having earned her Master's degree and two Bachelors' degrees. She practised predominantly commercial law for 18 years before entering academia, where she specialises in private commercial and private international law. She teaches at the China-EU School of Law at China University of Political Science and Law (Beijing, China) as well as the Leuphana University (Lüneburg, Germany). She is also a regular visiting lecturer at the Stockholm School of Economics (Riga, Latvia), where she instructs on international business law. She has also contributed on the same subject to the Executive MBA at the Stockholm School of Economics (St Petersburg, Russian Federation).

Application of the CISG in the Hong Kong SAR: Resolved and Unresolved Issues

The CISG was fairly recently adopted in the Hong Kong SAR, with at least one significant difference from the adoption of the CISG in Mainland China. This recent introduction of the CISG raises practical questions for Hong Kong practitioners and courts alike concerning, for example, its application and how it differs from Hong Kong contract law. The discussion will cover an analysis of the applicability of the CISG and then extend to topics, such as, when strategically to exclude the CISG and how to effectively do it, and when might the CISG be applicable to government requests for quotation.

2 APRIL



Ulrich G. SCHROETER

Professor of Private Law
University of Basel, Switzerland

Ulrich G. Schroeter is Professor of Private Law at the University of Basel (Switzerland). He teaches and researches on Swiss, German and European contract law, national and international commercial law, arbitration, treaty law as well as financial market law and regulation. Ulrich's current research projects include questions of supply chain regulation, the impact of economic sanctions on cross-border trade relations, and matters of Swiss contract law. A consistent focus of his research is the UN Convention on Contracts for the International Sale of Goods (CISG). His research has been cited by courts worldwide including in Australia, Austria, Germany, the Netherlands, Slovenia, Switzerland and the United States of America as well as by Advocates General at the European Court of Justice. Before moving to the University of Basel, Ulrich Schroeter was Professor of Law at the University of Mannheim (Germany) (2012-2017). He holds a *Doctor iuris* from the Free University Berlin.

The EU's Supply Chain Directive and Its Relevance for Exporters from Hong Kong and Mainland China: An Update

The EU's Directive on Corporate Sustainability Due Diligence of 13 June 2024 (CS3D) imposes obligations on companies regarding human rights and environmental adverse impacts throughout their entire global supply chains. Its rules will apply from 26 July 2026 onwards.

Although directly addressed only at large companies in the EU, the CS3D is expected to have a significant impact also on companies located elsewhere in the world, including exporters based in Hong Kong or in Mainland China. This is due to the CS3D's rules about EU companies' business relationships with their suppliers and sub-suppliers, which *inter alia* require EU companies to request information from suppliers, to contractually oblige them to comply with the EU company's Code of Conduct and to suspend or terminate certain business relationships. As EU companies have to comply with the CS3D when negotiating and performing their supply chain contracts, foreign suppliers and sub-suppliers will indirectly be affected ('trickle down effect').

In a very recent development, the EU Commission on 26 February 2025 published a proposal to amend the CS3D that, if adopted, would significantly change the CS3D's effects abroad. Professor Schroeter's talk will describe the potential impact of the CS3D in its original (current) version on Chinese exporters, and discuss the changes that the pending CS3D amendment would bring.